



## HEALTHCARE SOLUTIONS FOR FINANCIAL HEALTH

**Headquarters:** Reston, Virginia

**Financially Strong:**

- \$145m Revenue
- 65%+ Recurring Revenue

**Owned by:** Francisco Partners, Blue Chip Private Equity firm — \$5+ billion in assets

**Remote Offices:** California, Florida, New Jersey, New York, Canada

**CEO:** Duncan James

**Employees:** 575

**Estimated Annual Revenues:** \$145 million

**Over 1,200 clients — Key clients:** Department of Veterans Affairs, National Institutes of Health (NIH), Tripler Army Medical Center, Saudi Arabia National Guard (SANG), Ohio Health, LA County (LACO), Orlando Health, New York City Health and Hospitals, University Medical Center of Princeton

**Solutions:** Government and commercial solutions include Health Information Management software, Nurse Acuity, Revenue Cycle Management, Work flow analyses, ICD-10 tools and training, Chart Completion, MPI suite, Electronic Health Record (EHR), Computer Assisted Coding (CAC), Enterprise Scheduling, and MPI Identity Management

**Government Expertise:** 5 year contract awarded to QuadraMed in 2005 to provide all VA Medical Centers with Vista integrated solutions for coding/billing, and auditing, comprehensive on-site training program, and ongoing software enhancements. New 5 year contract awarded in October 2010.



**T4 Functional areas:**

- 4.93 – Application Support
- 4.9.9 – License Maintenance
- 4.10 – Training

**Certifications:**

Large business – SEWP (SDVOSB) and GSA

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