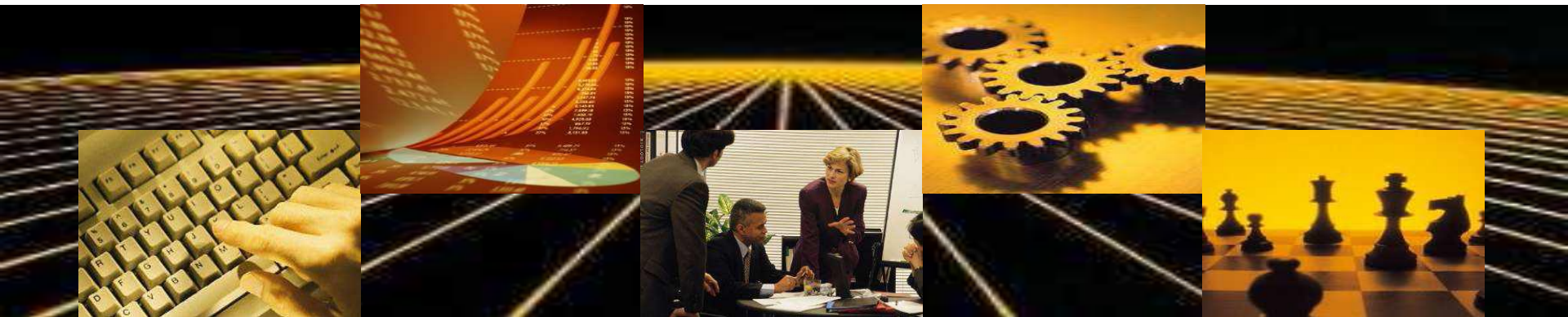




Software Engineering
S E R V I C E S

2012 Corporate Overview



SΣS Corporate Overview

✦ Over 21 Years in Information Technology Consulting

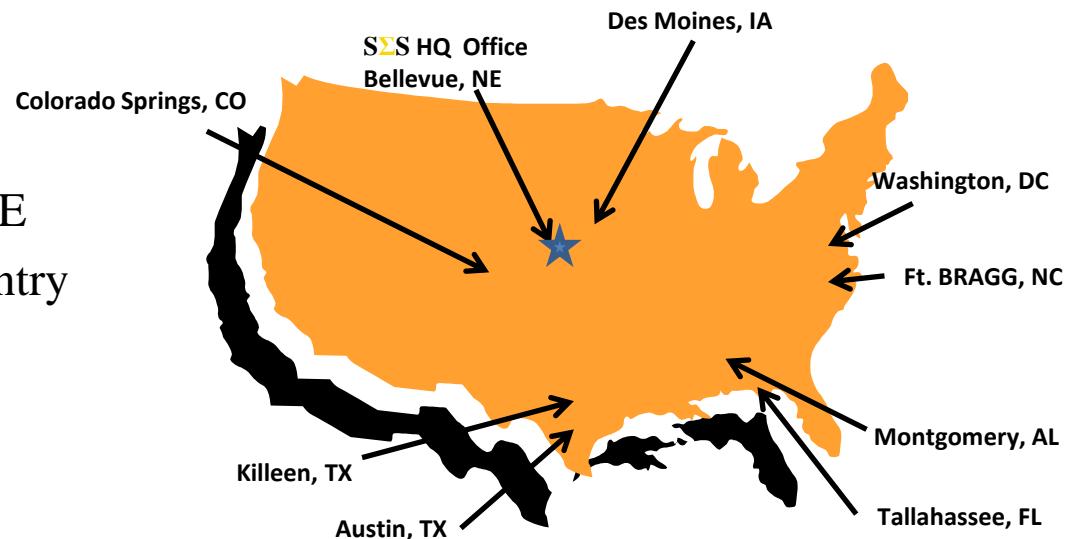
- ✦ Established: 1991, Incorporated: 1992, State of Nebraska
- ✦ Veteran Owned Small Business Administration SDB
- ✦ SEI Capability Maturity Model Integration (CMMI) Level 3 Appraised

✦ Tier 1 Total Information Technology Provider

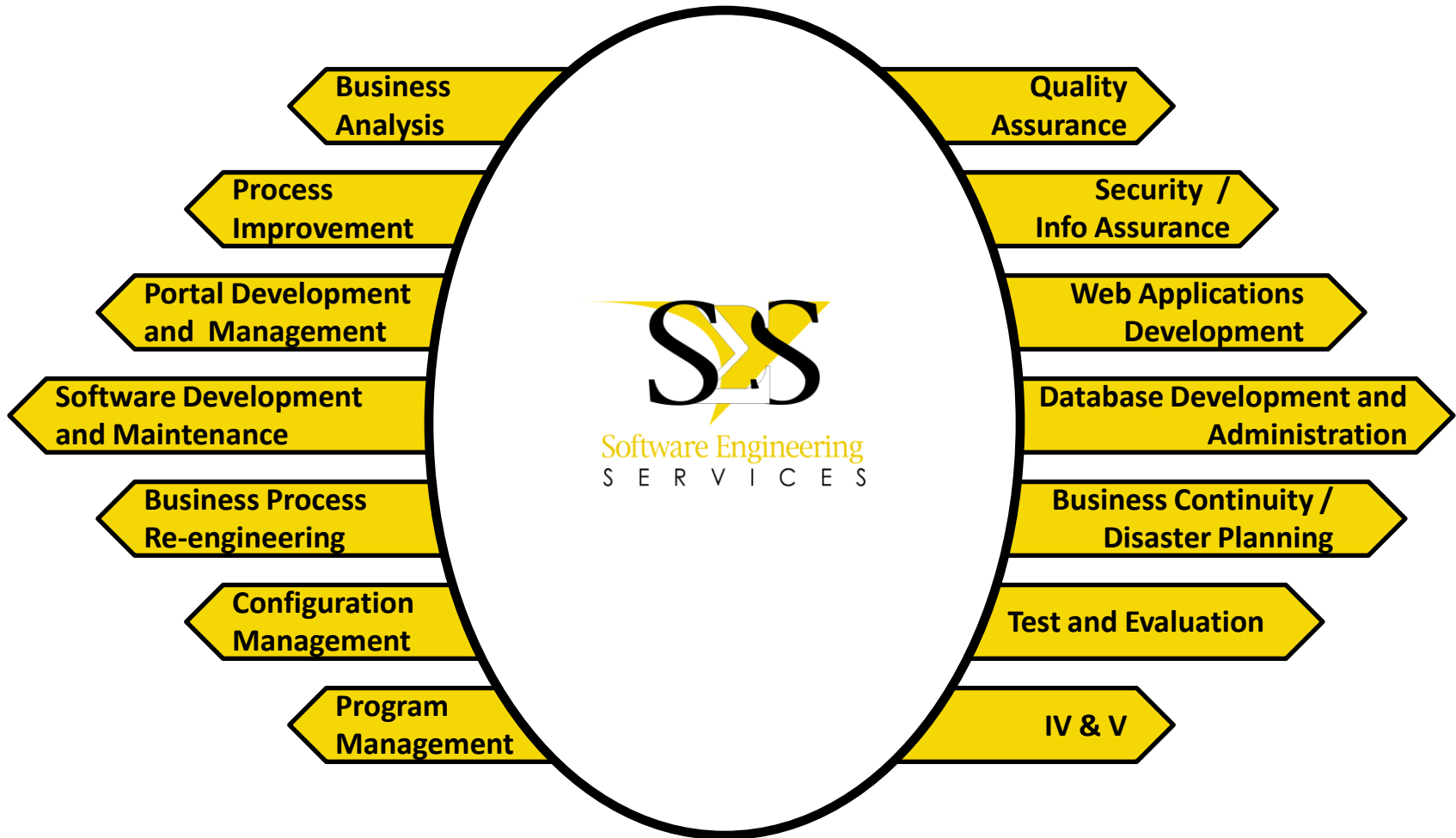
- ✦ DoD/Federal Government
- ✦ State Government
- ✦ Commercial

✦ Facilities

- ✦ Headquarters in Bellevue, NE
- ✦ Offices Throughout the Country



SΣS Core Competencies



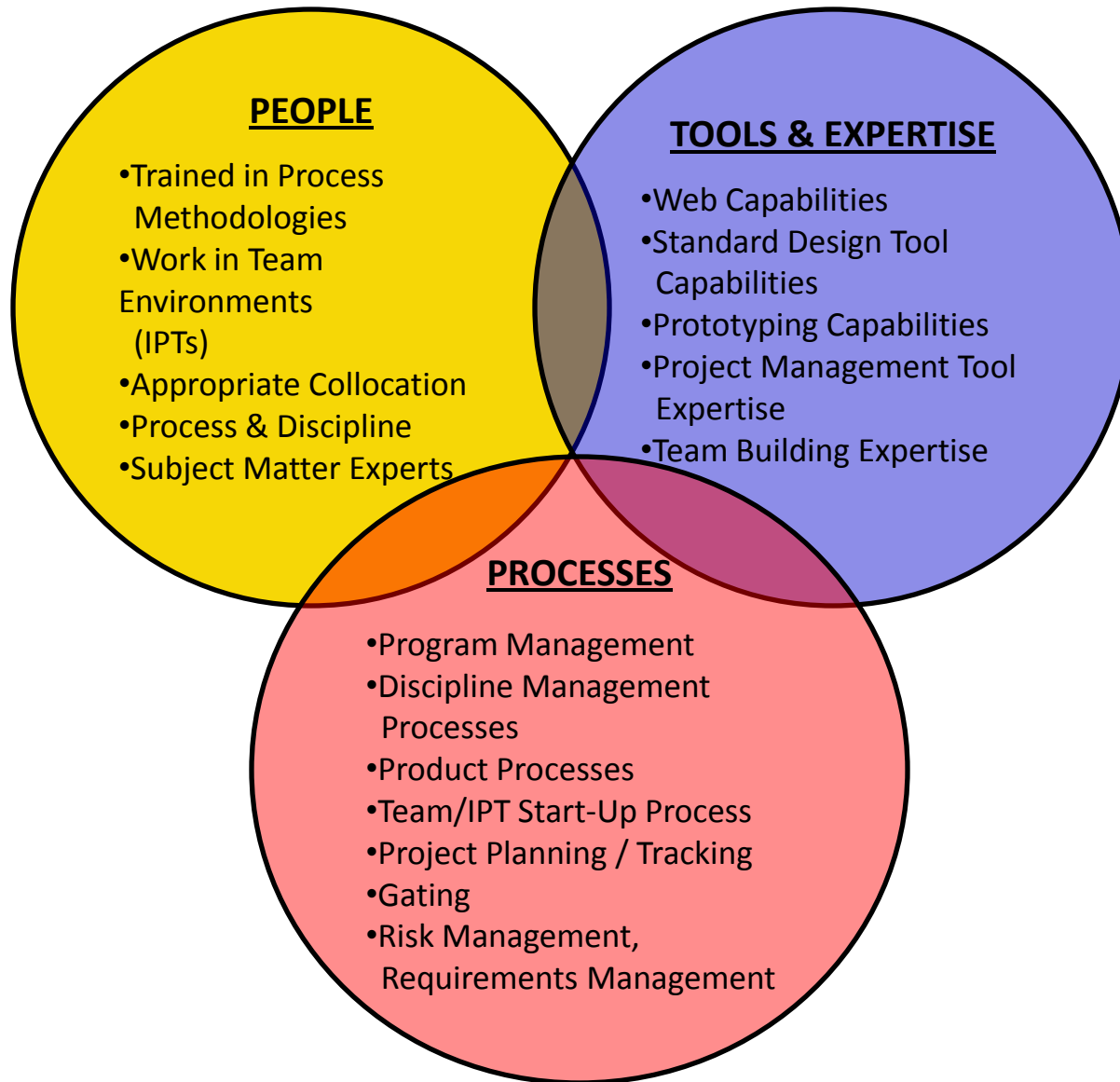
Building Partnerships

- ✓ We Place Clients **FIRST**
- ✓ We Meet **COMMITMENTS**
- ✓ We Keep an Eye on **EMERGING** Technologies
- ✓ We Give Our Clients the Most **INNOVATIVE** and **EFFECTIVE** Solutions Possible

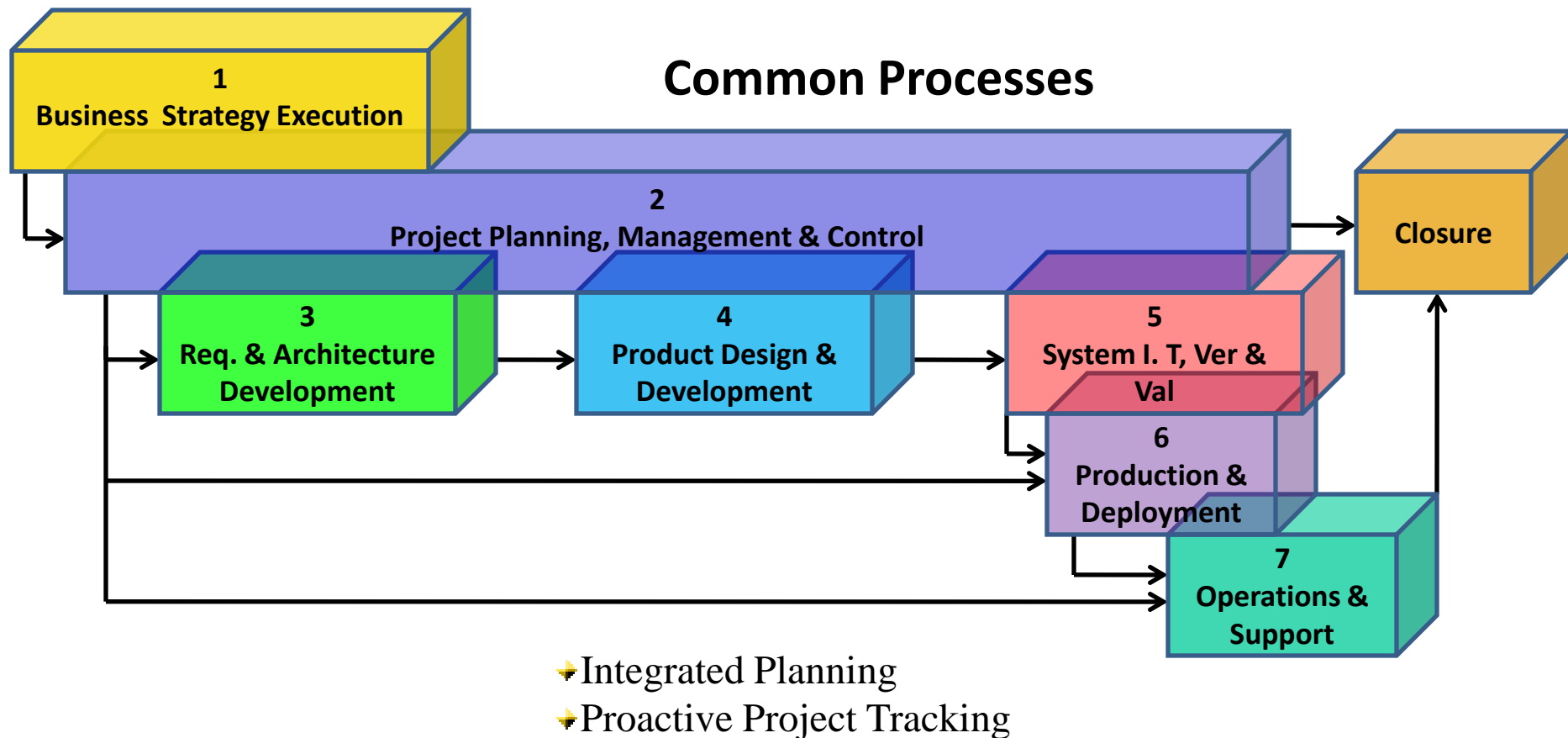


- ✓ We are **ALWAYS** There When it Counts
- ✓ We Bring **SOLUTIONS** not Excuses
- ✓ We Help Organizations **MATURE**
- ✓ We Provide **CONTINUOUS** Process Improvement

Our Approach



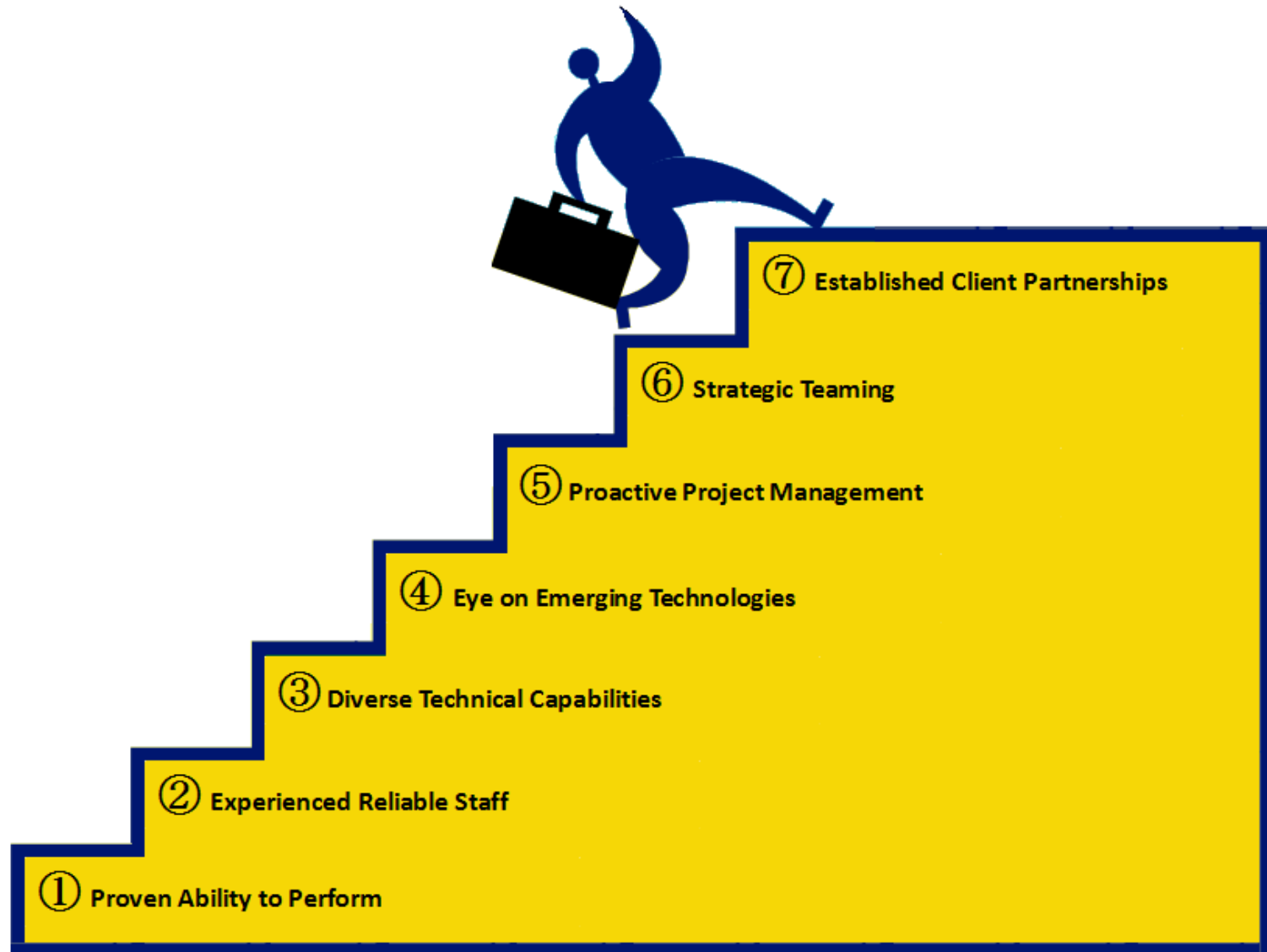
Our Unique Culture



SSES Is Customer Focused With A Multi-Disciplined Staff That Delivers High Quality Products At Low Cost To Our Clients.

Software Engineering Services

The SΣS “Success Formula”



Software Engineering Services

Proven Ability to Perform

- ✦ **Over 21 Years of Providing Information Technology Solutions**
- ✦ **Low Risk, Low Cost Solutions for Our Clients**
- ✦ **Clear Understanding of “Industry BEST Practices”**
 - ✦ CMMI® Maturity Level 3 Appraised
 - ✦ PMBOK® Focused; Several PMP Staff Members
- ✦ **Earned Reputation for Excellence**
 - ✦ Known as Contractors That Exceed Expectations
 - ✦ Numerous Awards and Commendations



Software Engineering Services

Experienced Reliable SΣS Staff

- ✦ **Over 120 Full Time Employees (FTEs)**
- ✦ **65% Employees With Secret & Top Secret Security Clearances**

**42% Information
Technology Degrees**



**66% Bachelors
Degrees**



**16% Masters Degrees
and PhDs**



Professional Certifications

- ✦ Project Management Professional (PMP), PMI
- ✦ American Society for Quality Certified Manager of Quality / Organizational Excellence (CMQ/OE)
- ✦ Microsoft Certified Systems Engineer (MCSE)
- ✦ Microsoft Certified Solution Developer (MCSD)
- ✦ Certified Information Systems Security Professional (CISSP)
- ✦ CompTIA A+ / Network+ / Security+ Certified
- ✦ SANS GIAC Certifications
- ✦ American Society for Quality Certified Software Quality Engineer
- ✦ CMMI Authorized SCAMPI Lead Appraisers
- ✦ Information Technology Infrastructure Library (ITIL)
- ✦ Other Key Technical and Management Certifications

Technical Expertise

- ✦ Full System Development Lifecycle Support / Software Development and Maintenance
- ✦ Database Development and Administration
- ✦ Business Intelligence Systems
- ✦ Data Mining and Warehousing
- ✦ Web Portal / Application Development/Maintenance
- ✦ System Test and Evaluation
- ✦ Independent Verification & Validation
- ✦ System and Database Modeling and Prototyping
- ✦ System & Quality Assurance
- ✦ Strategic Planning
- ✦ Information Assurance – Risk Assessments
- ✦ BPR – Business Process Reengineering
- ✦ Business Workflow Analysis
- ✦ Process Engineering & Improvement (CMMI & ITIL)

Software Engineering Services

- ✦ **It is Hard to Make Headway Without the Right Tools, We Work With Our Clients to Keep Them Informed of Emerging Technologies.**
- ✦ **We Are a Key Partner With Our Clients to:**
 - ✦ Provide Trade Study Processes for Fact-Based Decision-Making
 - ✦ Help Determine What to Tackle and When to Tackle it
- ✦ **SES Focus Areas:**

✦ Informational Warfare	✦ Cloud Computing
✦ Biometrics	✦ Unified Communications
✦ IPv6	✦ Space/ Missile Defense
✦ Intelligent Business Process Engineering/ Workflows	✦ Weather
✦ Service Oriented Architecture	

SES Provides *SUPERIOR* Project Management

✦ Forward-Looking Philosophy

- ✦ Ensures That We Understand and Meet all Requirements
- ✦ Ensures That We Understand all Stakeholder Expectations
- ✦ Project Plans are Developed and Executed to Accomplish Project Objectives
- ✦ Ensures Enough Flexibility to Accommodate Changing Task Priorities

✦ Effective Planning Based on Facts

✦ Processes Based on Proven Industry Standards (CMMI, ITIL, IEEE, PMBOK, ...)



Strategic Teaming

- ✦ **SES Teams With the Best to Bring Our Clients the Best Solutions**
- ✦ **SES Creates “Synergistic Seamless Teams”**

Teaming for Success	
ADAYANA (formerly VERTEX)	MacAulay Brown, Inc.
Arkansas Foundation for Medical Care (AFMC)	Native American Industrial Distributors, Inc. (NAID)
BAE Systems	NCI
Battelle	Northrop Grumman
Booz Allen Hamilton	Professional Healthcare Support Services (PHSS)
CAS	QinetiQ-NA
Ciber Federal Technical Services	Raytheon
DASTON	Soft Concept
Dnutch	Somat Engineering Services
DRC	SYGNETICS
Four Thought Group	Systems Research and Applications Corp (SRA)
IBM	USfalcon
L-3 Communications	WYLE
Lockheed Martin	

Established Client Partnership

Established Clients	
FEDERAL:	State of Iowa, DHS
US Strategic Command (USSTRATCOM) – Offutt AFB/Peterson AFB	State of Florida, DHS
Global Innovation Strategy Center – Omaha, NE	State of Minnesota, DHS
Air Force Weather Agency (AFWA) – Offutt AFB	State of Texas, DHS
Army’s Network Enterprise Centers– Fort Bragg / Fort Hood /Fort Sam Houston/Fort Bliss/ Redstone Arsenal	State of Missouri, DHS
Joint Information Operations Warfare Command - Lackland AFB	COMMERCIAL:
Space Command – Peterson AFB	Professional Healthcare Support Services
Joint Early Warning Labs – Peterson AFB	e-Management Inc.
US Army Corps of Engineers	Southwest Research Institute (SwRI)
Internal Revenue Service (IRS)	INDEVX
USDA –KC	ING – Equitable Life
Veteran Administration – VA NE-WIHCS / VA CIHCS	ViPS Medicaid Systems Group
US Army Surge – Fort Belvoir / Fort Eustis / Fort Bragg / Fort Knox	Ultra Electronics
STATE:	LTI DataComm
State of Alabama, Medicaid Agency	

Current SES DoD Contracts

✦ **USSTRATCOM – Missile Warning & Missile Defense**

- ✦ Supports missile detection and warning, provides missile defense analysis and assessments
- ✦ Ongoing development and deployment of missile launch and tracking models (Weapons and Lethality Toolkit – WALT)

✦ **USSTRATCOM - Facility Management**

- ✦ HQ Facility Management

✦ **Air Force Weather Agency (AFWA) Offutt AFB**

- ✦ Provides programming, database, software test and evaluation, modeling and system integration for AFWA's weather applications and systems
- ✦ Visualizations of all weather data
- ✦ Weather data distribution



Current SES DoD Contracts

✦ **Fort Hood NEC: Killeen, TX**

- ✦ Provides information assurance and system administration support for the Network Enterprise Center (NEC)

✦ **Fort Bragg NC: Fort Bragg, NC**

- ✦ Provides support to ITIL Service Level Management and Transmission support for the Network Enterprise Center (NEC)

✦ **Fort Sam Houston, TX**

- ✦ Provide system administration support for the Network Enterprise Center (NEC)



✦ State of Iowa

- ✦ IA Medicaid Enterprise (IME) IV & V
- ✦ Information Assurance

✦ State of Alabama

- ✦ DB2 Conversion
- ✦ Information Assurance
- ✦ MMIS (Medicaid Management Information System) System IV & V
- ✦ Managed Care Program Analysis

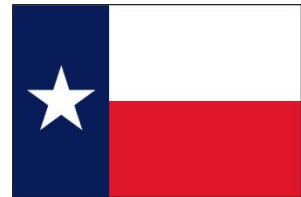
✦ State of Texas

- ✦ HHS MMIS IV & V

✦ State of Florida

- ✦ CAMSII

✦ State of Minnesota



SES Contract Vehicles

✦ **GSA Schedule 70: GS-35F-0466M**

- ✦ Provides Contract Vehicle for IT Products and Services for Government Clients

✦ **GSA MOBIS: GS-10F-0362P**

- ✦ Provides Contract Vehicle for a Full Range of Management and Consulting Services for Federal Agencies

✦ **Alliant Small Business Government Wide Acquisition Contract (Alliant SB GWAC)**

- ✦ Alliant SB Government Wide Acquisition Contract (GWAC) Provides Innovative Information Technology (IT) Solutions From Small Businesses

✦ **FAA *eFAST* BPA**

- ✦ Provides Accelerated and Simplified Task Ordering Capability for the FAA

✦ **8(a) STARS II**

- ✦ Expedited sole-source task ordering Capability

SES Contract Vehicles



- ✦ **ITES-2S: Information Technology Enterprise Solutions-2 (Sub-Contractor)**
 - ✦ US Army IDIQ Contract
- ✦ **Veteran Technology Services (VETS) Government Wide Acquisition Contract (GWAC) (Sub-Contractor)**
 - ✦ Provides Purchase of Information Technology Solutions From Small Businesses
- ✦ **USSTRATCOM Systems and Mission Support II (USAMS II) 55th Contracting Squadron (Sub-Contractor)**
 - ✦ 5 Year Multiple Award Contract with USSTRATCOM to Provide Quick Response Competitions for Mission Support
- ✦ **SNIM (Software, Networks, Information and Modeling & Simulation) (Sub-Contractor)**
 - ✦ DTIC Contract



SES Key Products



a-CMMI

- ✦ “accelerated” CMMI Implementation
- ✦ Only Proven “accelerated” CMMI Product in the Market (12 Year Development Phase; Deployed in the Last 7 Years)
- ✦ Reduces the Implementation Cycle & Cost by 30-50%
- ✦ Typical Organization From L1 to L2 Takes 18 – 24 Months; **SES a-CMMI Takes 4 – 8 Months**
- ✦ Typical Organization From L1 to L3 Takes 24 – 30 Months; **SES a-CMMI Takes 8 – 12 Months**
- ✦ Numerous Successful Implementations Within Last 5 Years
- ✦ Only 100% Implementation Success **GUARANTEE**



a-CMMI

SES Key Products



✦ **Process-Trak CMMI Solution Template**

- ✦ Only Industry CMMI Workflow-Based Automation of CMMI Level 2 and Level 3
- ✦ Total Enablement & Enforcement of CMMI Processes
- ✦ Tool to Facilitate the Acceleration and Compliance of CMMI
- ✦ Works with SQL, Oracle, DB2 and Other Industry Leading Databases
- ✦ Completely Web-Enabled
- ✦ Uses Serena Business Manager Workflow Engine
- ✦ **Complete Automation of CMMI**



<http://www.process-trak.com/>

What Can SES Bring to Your Organization?

✦ Proven Software and System Engineering Capabilities

- ✦ Full Service IT Solutions Provider
 - ✦ Provide IT Capabilities Throughout the Entire Product Lifecycle
 - ✦ Project and Task Assurance Based on CMMI Standards Business Process
- Re-Engineering and Enterprise Workflow Implementation

✦ Proven Process Engineering Experience

- ✦ Highly Trained CMMI Maturity L3 Qualified Staff
- ✦ CMMI Maturity L2 and L3 Implementation Services
- ✦ Ability to Implement Mature CMMI processes **FAST**

Bottom Line - SES Offers...



- ✦ **Experience** - Achieve Technical Excellence Through Continuous Process Improvement
- ✦ **Process Focus** - Encompasses All Aspects of Information Technology Through Mature & Repeatable CMMI-based Processes
- ✦ **Staff** - Knowledgeable of State of the Art Technology, No Learning Curve, Fully CMMI, IEEE, ITIL, & PMBOK Trained
- ✦ **Demonstrated** - Successful Team Building Skills
- ✦ **Past Performance** - Includes Numerous Federal, State & Commercial Successful Projects of Varying Sizes & Scopes

GUARANTEED SUCCESS

THROUGH MATURE AND REPEATABLE PROCESSES!!!

Software Engineering Services

SES Points of Contact



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Questions?

*We truly appreciate your time and consideration
for possible business opportunities!*

Information Technology Services
“Through Mature and Repeatable Processes”
is our Business and we do it Well!!!