

About Performix Consulting

Performix Consulting, LLC is a strategy and technology consulting firm that provides Management Consulting, Program Management and Technology Advisory Services to healthcare customers. Performix is focused on cultivating long-term trusted advisor relationships with our clients by delivering objective and independent evidence and results-based solutions. Performix was formed in August 2010 with a team of highly motivated and seasoned resources with direct experience delivering services in collaboration with VA Major Transformational Initiatives, VA Medical Centers and VHA Program Offices. In 2011, Performix' VA work garnered the Performix team awards from the Deputy Under Secretary for Health recognizing excellence in delivery for within the VA's Health Care Efficiency Initiative.

Performix Consulting Capabilities

Performix Consulting delivers a comprehensive suite of services to our public and private sector clients:

- **Management Consulting Services:** Performix Consulting provides a complete portfolio of Management Consulting Services that our clients leverage to develop and execute strategic plans, implement business transformation initiatives, and measure the performance of key strategic imperatives, business process implementation and information technology deployments. Our experienced team applies proven methodologies to conduct necessary due diligence, define strategic and business transformational goals, and craft performance-based outcomes.
- **Program Management Services:** Performix Consulting believes an 'effective' Program Management Office (PMO) possesses a keen understanding of the enterprise and balances the correct amount of rigor with the need to address a program's strategic significance, uncertainty and risk, complexity and size and needs for coordination and integration. Performix Consulting's PMO services help organizations execute, govern and measure their project portfolio.
- **Technology Advisory Services:** Performix Consulting uses an independent approach to engaging our customer's technology landscape, focusing on the how the technology enhances the customer's business objectives. An effective PMO extends an organization's IT expertise throughout all levels of the organization. By serving as a liaison with business partners, Performix' IT PMO helps ensure consistency in how technology initiatives are implemented and administered throughout an organization. Our services are technology driven, concentrating on improving the CIO's portfolio through balance, scale and prioritization.

Specific capabilities across all service lines include:

Strategy & Oversight

- Strategy Definition
- Strategy Execution
- Portfolio Management
- Independent Verification & Validation

Performance Management & Measurement

- Independent Program Evaluations
- Benefits Realization Assessments
- Customer Satisfaction Assessments
- Business Case and Return on Investment (ROI) Analysis

Business Transformation

- Process Analysis & Improvements
- Organizational Change Management

Operational Support Services

- Program & Project Management
- Program Integration Services
- Survey Administration
- Facilitation Services

Technology Advisory Solutions

- Technology Program Oversight (e.g., VA's Program Management Accountability System (PMAS))
- Operations & Maintenance (O&M) Metrics Management & Reporting
- Portfolio Management & Fiscal Reporting
- Acquisition Support Services

Performix Consulting Past Performance

Performix Consulting has executed over eighty (80) engagements for the Veterans Health Administration and private sector customers. Our project engagements support critical Health IT system deployments and process improvements oriented towards realizing VHA's strategic goal to reduce variability in patient care services and systems and bend the cost curve by realizing more value for every dollar spent across VHA health care facilities. Performix' work includes core clinical and operational programs such as Tele-Health, Traumatic Brain Injury, Clinical Information Systems, Pharmacy, Laboratory Information Management systems, Blue Button, iEHR, Non-VA Care and Real-Time Location Systems (RTLS). Performix also supports the VA Innovation Initiative (VAi2), providing independent performance management assessments to determine whether innovation competition awarded solutions are realizing the intended benefits from pilot/test instances. Sample past performances include:

Tele-ICU Benefits Realization	Performix Consulting was engaged to evaluate the benefits achieved from the implementation of Tele-ICU in VISNs 10 and 23 so that the VA could enhance the business case for implementing the Tele-ICU throughout VHA, understand where benefits are not being achieved and identify potential corrective actions, and provide empirical information for strategic decision making regarding the Tele-ICU program at VISNs 10 and 23, as well as VHA. Leveraging our Performance Management capabilities, Performix defined relevant benefit and performance metrics and performed quantitative and qualitative data collection for the baseline measurement. This included the capture, review, and reporting of patient outcome metrics as well as the estimation of ROI and payback periods. Additionally, our work included the development and administration of a satisfaction survey to staff impacted by Philips Healthcare's eICU Program.
Real-Time Location Systems (RTLS) Benefits Realization	Performix Consulting was engaged to evaluate the benefits achieved by the deployment of key RTLS solution areas in support of the VHA's initiative to realize cost and efficiency saving through facility automation. Performix developed benefits and metrics for six RTLS applications, including Asset Tracking, Catheterization Lab Inventory Management, Sterilization Processing Services (SPS) Workflow, Temperature Monitoring, Patient Wandering and Elopement and Surgical Workflow. Quantitative and qualitative baseline data was collected, aggregated and analyzed across multiple VISNs 10 and 11.
Real-Time Location Systems (RTLS) Program Management Office Support Services	Performix Consulting serves as the support arm to the RTLS Project Management Office (PMO) as the PMO prepares for the national deployment of RTLS technology solutions throughout VA Medical Centers. In support of one of the largest deployments of RTLS technologies in a health care setting, Performix was selected to establish the PMO governance structures and concept of operations, develop RTLS needs assessment, develop materials in support of VISN-level deployment preparation (RTLS training, ROI Calculator, Task Order templates that map to the National contract, etc.) and spearhead department-wide communication strategies and content (including the National RTLS Beacon newsletter and the RTLS website).

Contract Vehicles:

- GSA MOBIS Schedule
- VA SPECTRUM
- VHA OHI Benefits Realization Assessments
- VHA OHI Customer Satisfaction Surveys
- VHA CBO- Purchased Care Business Line
- VHA OHI Lessons Learned

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