

WHO WE ARE

Pathway Partners LLC is a certified, veteran-owned (VOSB), management and technical services business headquartered in Northern, VA.

PATHWAY TO SUCCESS

Our collective experience spans various industries and reflects expert knowledge in telecommunications, information technology, technical consulting, business development, data networking, web technologies, and software development.

OUR MISSION

In all aspects of service, our mission is to work side-by-side as a partner with public and private industry to help them along the pathway that meets their needs. We do this through:

- **PASSION** for supporting your vision, mission, and goals
- **PROGRAM MANAGEMENT** to improve your organization's performance
- **GOVERNANCE** for accountability across your operation
- **PROCESS** to improve your organization's effectiveness and efficiency
- **INNOVATION** that resolves your business challenges

EXECUTIVE LEADERSHIP

PRINCE HOWARD, President & CEO

A veteran of the US Army, Mr. Howard is a certified PMP, senior executive with more than 30 years experience in the public and private sectors specializing in Information Technology and Telecommunications. He has a proven-track record of executing successful Business Development Strategies, Program Management, Process & Quality Management, Operational Planning, Strategic Planning and Sales Marketing Programs

STRATEGIC LINES OF BUSINESS

PROGRAM MANAGEMENT SUPPORT

- PMP Certified Personnel
 - Project Planning & Reporting
 - IT Governance
 - Acquisition & Contracting
 - Strategic & Tactical Planning
 - Risk Management
 - Enterprise Architecture
 - System Life Cycle Implementation
 - Government Compliance
 - Quality Management
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TELECOMMUNICATIONS

- Transition Planning & Management
 - Installation Project Management
 - Network Operations Center Processes
 - Telecom Life Cycle Management
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BUSINESS PROCESS IMPROVEMENT

- Business Process Assessment & Redesign
 - Change Management
 - Organizational Performance Management
 - Process Design & Development
 - Improvement Planning
 - Business Transformation
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BUSINESS DEVELOPMENT SUPPORT

- Capture Plan Development & Execution
- Marketing, Corporate Presentations
- Corporate Branding
- Pipeline and Stage Gate Review
- Bid and Proposal Budget Formulation
- Proposal Best Practices:
 - Pursuit & Response
- Strategic Business Plan

CERTIFICATIONS

- Center for Veteran Enterprise (CVE) Verified VOSB
- Department of Veterans Affairs Federal Contractor Certification (FCC) Program Level 1 Certification
- ITIL V3 Foundations Certified
- State of VA SWaM Certified #701241
- Virginia Minority Development Supplier Council - MBE certified

CONTRACT VEHICLES

Subcontractor to (2) CIOSP3 Prime Contractors

- Large Business - Xerox Federal Solutions
- Small Business - SeKON Enterprise Inc.



The Veterans First Contracting Program within the Department of Veterans Affairs (VA)



GSA VETS Government Wide Acquisition Contract (GWAC) - KT Consulting Prime



NAICS CODES

- 541430 Graphic Design Services
- 541511 Custom Computer Programming Services
- 541512 Computer Systems Design Services
- 541519 Other Computer Related Services
- 541613 Marketing Consulting Services
- 541611 Administrative Management and General Mgmt. Consulting Services
- 541618 Other Management Consulting Services

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PAST PERFORMANCE: SEKON/USDA



Features:

- Website Design
- Social Networking
- Collaboration
- Communication
- Social Learning
- Group Management
- Drag & Drop Content Modules
- Mobile Version