

# THE VOLEL CONSULTING GROUP

*Excellence is a habit.*

## CORE CAPABILITIES

### 1. STRATEGIC PLANNING & ORGANIZATIONAL EFFECTIVENESS

- Strategic & performance planning
- Business strategy & market analysis
- Decision analytics, business case analysis & modeling
- Stakeholder management & communications

### 2. IT MANAGEMENT & CIO ADVISORY SERVICES

- Program/project management office (PMO) services
- Enterprise IT planning & governance
- IT capital planning & investment control (CPIC)
- Risk management
- Portfolio analysis & management
- System development lifecycle (SDLC) analysis

### 3. ECONOMIC, QUANTITATIVE & FINANCIAL ANALYSIS

- Life cycle cost estimation (LCCE) / Total cost of ownership (TCO) analysis
- Cost & financial modeling and simulations
- Cost-benefit analysis / Analysis of alternatives / Cost effectiveness analysis
- Risk analysis
- Portfolio assessment & analysis
- Economic impact analysis & forecasting
- Federal budget formulation & execution
- Earned Value Management (EVM)

## CLIENT ENGAGEMENTS

### GOVERNMENT

- US Department of Homeland Security (FEMA)
- US Department of Veterans Affairs

### COMMERCIAL

- Fortune 500 Health Insurance Carriers

## RELATIONSHIPS

- US Department of Agriculture
- US Department of Energy
- US Department of Housing and Urban Development
- US Department of Veterans Affairs
- National Aeronautics and Space Administration
- Federal Aviation Administration
- White House Office of Management and Budget (OMB)

## CORPORATE CREDENTIALS

- Proven excellence in technical delivery and dedication to client service
- Strong reputation and relationships across US Federal markets
- Ethical business practices and DCAA compliance
- Experienced and published national speakers
- Professional affiliations with the Project Management Institute (PMI), the International Cost Estimating and Analysis Association (ICEAA), and the Federal Capital Planning and Investment Control (CPIC) Forum
- Significant experience in developing and managing bids and proposals for US Government solicitations of all sizes

VCG is an economically disadvantaged woman-owned small business (EDWOSB).

# THE VOLEL CONSULTING GROUP

The Volel Consulting Group is a management, strategy, and technology consulting firm, serving clients in the public and private sectors. Our approach to client service is hands-on and results-driven. Our people, products and delivery are client-tailored and mission-focused, ensuring the long term success of the client organizations we serve.

## SAMPLE ENGAGEMENT

### Client Need



- ▶ The Department of Veterans Affairs seeks to provide the Nation's Veterans better access to specialty medical care through the application of information technology initiatives

### Approach and Delivery

- ▶ The Volel Consulting Group delivered program management, project management, performance measurement analysis, business process analysis, stakeholder outreach, and financial analysis services. Our support activities included the following:
  - ▶ Established standardized project management processes and documentation
  - ▶ Improved stakeholder collaboration and communication with field sites and increased transparency in progress reporting through the development of standardized reporting tools and processes
  - ▶ Developed integrated budget tracking and financial management tools
  - ▶ Provided structured, facilitated training sessions to field sites on the usage of reporting tools and templates
  - ▶ Developed materials to market initiatives to primary and specialty care participants

### Outcomes

- ▶ The financial standing of the portfolio is routinely monitored and well documented
- ▶ Initiative performance is collected and analyzed
- ▶ Ad-hoc and routine financial information requests can be quickly satisfied

## CONTACT US

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Ms. Volel has more than 13 years of experience in the US Federal Government and in private industry, delivering strategic and advisory services in organizational and project management, strategic planning, public policy, information technology (IT) management, and economic and decision analysis

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Mr. Cappitelli has over 12 years of experience in economic, cost, risk and financial analysis, capital asset management, and information technology portfolio management in support of public and private sector clients

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