

## ROBERT L MOODY, PMP, CPA (ret)

President

rlmoody@amerivetres.com

### **AmeriVet Real Estate Services Inc.**

Licensed Real Estate Broker 15003 Meadowlake Street Odessa, FL 33556-3156 PHN: 813-749-7117 WWW.AMERIVETRES.COM



# **QUALIFICATIONS OVERVIEW**

- **Department of Veterans Affairs:** The AmeriVet team currently is successfully performing Enhanced Use Lease task order assignments for five (5) VAMCs as a Prime Contractor for the VA OAEM branch;
  - o Enhanced Use Lease
  - Feasibility Analysis
  - o NEPA and Sec 106 coordination
  - Project procurement

AmeriVet has earned **"EXCEPTIONAL"** ratings in 100% of our Department of Veterans Affairs Evaluations and has been categorized as a **"SUBJECT MATTER EXPERT"**;

- General Services Administration: The AmeriVet team has effectively completed 150+ Lease Negotiations / Post Award / Closeout task order assignments for 40+ Federal Agencies/Departments within 28 U.S. states and protectorates under the GSA NBC1 and GSA NBC2 contracts;
  - Market Analysis
  - Transaction Management
  - Post Award Management and Construction Coordination

AmeriVet consistently "EXCEEDS EXPECTATIONS" in our GSA Contractor Milestone Evaluations;

- Public / Private Partnerships: AmeriVet currently provides consulting services to the Federal government for Public/Private ventures. Our expertise in communications management, feasibility review, RLP development, marketing, qualifications examination, financial analysis, and document preparation provides a measurable value-add to our PMOs and CORs;
- Construction Management: Our team has base-line expertise in the development and construction processes
  from our years of private development. Whether building out of leased space or the ground-up development of
  complex commercial projects, AmeriVet can provide the pre-requisite expertise to successfully manage the
  assignment.
- **Certified Veteran Enterprise:** AmeriVet was CVE certified as a SDVOSB in April 15, 2009. Our company has successfully undergone an on-site review of our operation by the VA and is certified through 2016.

We look forward to a discussion regarding our capacity to provide your company with proven, highly qualified Service Disabled Veteran Owned Small Business sub-contractor services.

Thank you for your consideration.

Robert L. Moody,

President, Managing Broker

# **CORPORATE OVERVIEW**

REGISTERED NAME: AmeriVet Real Estate Services Inc

15003 Meadowlake Street Odessa, FL 33556-3156

SBA STATUS: Small Business Certifications and Contractor Status:

CVE certified Service Disabled Veteran Owned Small Business

• Viet Nam Combat Veteran

POINT of CONTACT: Robert L Moody, President rlmoody@amerivetres.com

WEB SITE: www.amerivetres.com

OFFICE PHONE: 813-749-7117

ORGANIZATION: Florida Corporation, Sub-Chapter S
BROKERAGE LICENSE: Florida Brokerage No. CQ1033424

DUNS NUMBER: 828929666 EIN NUMBER: 26-3594937

INDUSTRY EXPERIENCE: 30+ years SECURITY SCREENED: Yes CCR/SAMS REGISTERED: Yes E-Verify: Yes

ERRORS & OMISSIONS: \$1,000,000+

## **FEDERAL CONTRACT CAPABILITIES**

PRIMARY NAICS CODES			
531120 Lessors of Non-Residential Buildings	541611 Management Consulting Services		
531190 Lessors of Other Real Estate Property	541618 Other Management Services		
531210 Offices of Real Estate Agents and Brokers	541310 Architectural Services		
531312 Non-Residential Property Managers	541990 Other Professional and Scientific Technical Services		
531390 Other Activities Related to Real Estate	236220 Commercial and Institutional Building Construction		
GOVERNMENTAL SERVICES:			
Comprehensive Property Re-Use Plans	Under-Utilized Asset Identification		
Market Analysis and Market Survey Services	Development Feasibility Analysis		
Enhanced Use Lease Processes	Post Award Project Management Services		
Leasing – Commercial Retail & Commercial Office	Real Property Acquisitions & Dispositions		
Commercial Property Management	Environmental Mitigation Consulting		

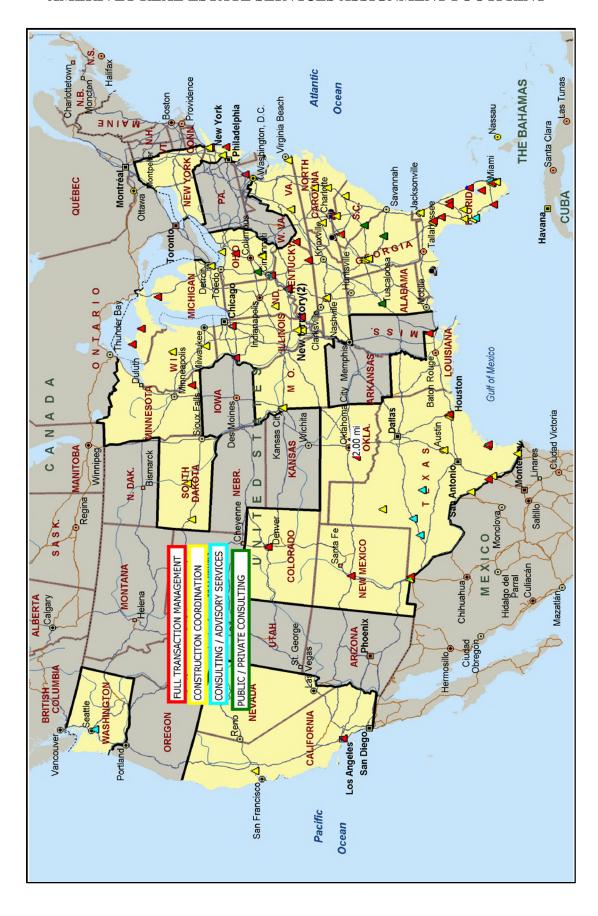
#### **GSA SCHEDULE**

GSA Financial and Business Solutions (FABS) Schedule 520.1, 520.2, 520.3, 520.13, 520.15 and 520.21 in process

CURRENT GOVERNMENTAL CONTRACTS:				
AS PRIME-CONTRACTOR for ENHANCED USE LEASE CONTRACTS				
Department of Veterans Affairs - OAEM	Augusta GA VAMC	Enhanced Use Lease		
VA101004BP0030 Maina Gakure, CO	VA101C17316	DeCarol Smith, PM		
Department of Veterans Affairs – OAEM	Dublin GA VAMC	Enhanced Use Lease		
VA101004BP0030 Maina Gakure, CO	VA101C17342	DeCarol Smith, PM		
Department of Veterans Affairs – OAEM	Chillicothe OH VAMC	Enhanced Use Lease		
VA101004BP0030 Maina Gakure, CO	VA101C17341	DeCarol Smith, PM		
Department of Veterans Affairs – OAEM	Dayton OH VAMC	Enhanced Use Lease		
VA101004BP0030 Maina Gakure, CO	VA101C17340	DeCarol Smith, PM		
Department of Veterans Affairs – OAEM	Tuscaloosa AL VAMC	Enhanced Use Lease		
VA101004BP0030 Maina Gakure, CO	VA101X20208	Carrie Pham, PM		
AS SUB-CONTRACTOR for GSA TASK ORDERS				
GSA National Broker Contract (NBC1) GS04P2BV0035	SDVOSB Partner to CBRE Inc.	GS00P05BQD0002		
GSA National Broker Contract (NBC2) GS00P09BQD0018	SDVOSB Partner to CBRE Inc.	GS00P10BQD0001		

Schedule of AmeriVet Core Team and Credentials				
Name Years of Experience	Company Location	Responsibilities	Certifications and Training	
Viet Nam Combat Veteran 30+ years	AmeriVet Tampa, FL	<ul> <li>POC</li> <li>President</li> <li>Managing Broker</li> <li>National Program Manager</li> <li>Contract Manager</li> <li>Financial Analyst</li> <li>Construction Management</li> </ul>	<ul> <li>BA – Accounting &amp; Finance</li> <li>Project Management Professional (PMP)</li> <li>Real Estate Broker – Florida</li> <li>Certified Public Accountant (inactive)</li> <li>Real Estate Broker – Colorado (inactive)</li> <li>GSA National Broker Contract Training</li> <li>DAU Contract Training</li> </ul>	
Carr Kaufman 21+ years TEAM MEMBER SINCE 2013	AmeriVet Anderson, SC	<ul> <li>Project Manager</li> <li>Sr Transaction Manager</li> <li>Broker Associate</li> <li>Construction Management</li> </ul>	<ul> <li>MBA – Business Administration</li> <li>Real Estate Broker – Georgia and South Carolina</li> <li>Certified Property Manager (CPM)</li> <li>GSA National Broker Contract Training</li> </ul>	
Doreen Rush Tamayo 25+ years TEAM MEMBER SINCE 2010	AmeriVet Orlando, FL	<ul> <li>Project Manager</li> <li>Sr Transaction Manager</li> <li>Development Coordinator</li> <li>Sales Associate</li> </ul>	<ul> <li>MBA – Finance</li> <li>Real Estate Licensed - Florida</li> <li>CCIM candidate</li> <li>Real Property Administrator (RPA)</li> <li>Facilities Management Administrator (FMA)</li> <li>BOMA Institute (dual designee)</li> <li>GSA National Broker Contract NPM Training</li> </ul>	
Tom Kellum USCG Retired  23+ years  TEAM MEMBER SINCE 2010	AmeriVet Tampa, FL	<ul> <li>Project Manager</li> <li>Sr Post Award Manager</li> <li>Construction Management</li> </ul>	<ul> <li>Engineering Administration and Management</li> <li>Mechanical Engineering School (MKA)</li> </ul>	
Andrea Moody 6+ years TEAM MEMBER SINCE 2008	AmeriVet Tampa, FL	Veterans Outreach     Compliance Manager     Broker Associate	<ul> <li>Real Estate Broker – Florida</li> <li>Florida Community Association Manger (inactive)</li> </ul>	
Suzanne Walsh  20+ years  TEAM MEMBER SINCE 2010	AmeriVet Tampa, FL	Corporate Administrative Manager     Document Control	Legal Assistant	

## AMERIVET REAL ESTATE SERVICES ASSIGNMENT FOOTPRINT



# Robert L Moody, PMP, CPA (ret)

## **AmeriVet Real Estate Services Inc.**

#### President

**Professional Synopsis:** 30+ years of real estate experience in governmental, commercial office, commercial retail, and industrial transactions. Robert has in-depth experience with public-private sector development and enjoys an earned expertise as a Federal consultant within this exceedingly regulated environment.

#### **Relevant Skill Sets/Experience:**

- Department of Veterans Affairs Prime Contractor
- Enhanced Use Lease Consultant:
  - Public Hearing Coordination and Stakeholder Interview;
  - o RFI/RFQ/RFP development and Publication to include Q&A follow-up;
  - o Economic viability and compliance review of development proposals;
  - Compliance and Federal fiduciary review of development exhibits and Lease documents;
- General Services Administration Small Business Partner to the National Broker Contracts
  - Transaction Management performed for 150+ Task Order assignments in 28 U.S. states and protectorates, on behalf of 40+ Agencies / Departments. 300,000,000+ rsf of successful private sector transactions compliment 1,500,000+ rsf Federal transaction experiences.
  - o **Post Award Management** coordinator for GSA lease-hold build-out and Task Order close-out of leasehold improvement of Federal office space;
- **FDIC Regional Portfolio Liquidation Manager** with Federal Program Management authority and related regulated warrants;
- **Financial Markets** expertise as a CPA honed through public accounting practice and the financing of multiple development projects. The financial background enhances the ability for critical assessment of predevelopment projections;
- **Real Estate Brokerage** \$400,000,000+ of real estate transactional closings. Respected **negotiator** of lease contracts and complex development agreements;
- **Environmental Issues Management** experience overseeing impact assessments, on-site and off-site mitigations, and brown-field developments;
- Real Estate Development 20,000,000+ rsf of achievements in commercial real property development. Successfully master planned projects which have stimulated office, retail, and light-industrial development;

## **Education/Certifications:**

- BA Accounting and Finance: University of South Florida
- Project Management Professional (PMP)
- Florida Real Estate Broker
- Colorado Real Estate Broker (inactive)
- Certified Public Accountant (CPA ret)

## Other:

- Combat Disabled American Veteran Viet Nam
- US Army Captain Infantry Captain 135<sup>th</sup> AHC