

service disabled veteran owned small business

# **CORPORATE SUMMARY**

**Up-Right Business Solutions** enables customers to improve performance, reduce cost and optimize their organization. Our leadership, staff and business partners bring extensive experience in: strategy & planning, process optimization, procurement and supply chain management, asset management, organizational and technology enablement.

# SERVICE OFFERINGS

# PROCUREMENT MANAGEMENT

Up-Right Business Solutions provides best practice procurement services in areas to include: Procurement Strategy, Governance, Commodity-Centric Sourcing, Supplier Relationship Management (SRM), Customer Relationship Management (CRM), Training, and Change Management. We provide the thought leadership to guide our clients to establish a SRM program with the goal of reducing cost and improving the quality and performance of purchased goods and services by carefully managing relations with suppliers to the mutual advantage of each.

### SUPPLY CHAIN MANAGEMENT

Our team offers end to end supply chain and logistics services from assessments to implementation in areas to include: Strategy, Integrated Logistics Support, Performance-Based Logistics, Inventory Optimization, Physical Distribution, and Asset Management. We drive change to align with business performance outcomes and cost take-out.

### STRATEGIC PLANNING

Up-Right Business Solutions works with organizations through a "Top Down Bottom Up" approach. We ensure the leadership vision has clarity and is reflected in the business plan and goals. Our planning includes employee goal alignment, workforce development and change management.

### ORGANIZATIONAL ENABLEMENT

Up-Right Business Solutions provides guidance for the refinement of employee development plans to align with operational goals. This includes reshaping skill priorities as well as identifying upward mobility opportunities. We assist organizations to mobilize business change through mentor and hiring programs.

#### PROCESS OPTIMIZATION

Our team of consultants and specialist leverage best practices, methods and tools to streamline processes, eliminate waste and reduce costs. We identify gaps in your value chains and identify cross functional opportunities for enterprise efficiency through integration and technology enablement.

# ENTERPRISE TECHNOLOGY

Up-Right Business Solutions and our business partners provide innovative approaches in architecture, design and implementation to achieve strategic business goals for performance and cost efficiency. Solution support include: Program Management, IT Strategy and Architecture, Web and Application development, Cyber Security, IT Services and Asset Management.

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# **LEADERSHIP PROFILE**

Jim Garban, President & CEO

# IBM GBS Executive - 14 years:

- Procurement Services and Strategy Sourcing Leader
- Supply Chain Management leader for Federal, DOD, State & Local and Healthcare clients
- BD leader for 14 account teams focused on Public Sector Supply Chain Management challenges
- Business Development and Delivery Executive for Strategy & Transformation services

# US Naval Officer - 28 years:

- Supply Corps Captain serving in organizational leadership, logistics, finance positions
- Commanding Officer for large DOD Finance & Accounting organization
- Executive Officer for large Navy Supply Center responsible for logistics and contracting services
- Various DoD operational and leadership positions driving performance excellence.

### Education:

- Bachelor of Science Degree USNA
- MBA Finance Golden Gate University
- Executive Education Programs USC and San Diego State

### **OUR TEAM**

Our Consultants have relevant industry and functional experience in Public and Private Sectors.

Our professional staff includes certified consultants and project managers, supply chain professionals and technical engineers. We have extensive experience in the Public Sector including: Department of Defense, Federal, State & Local, Education and Heathcare.

We drive change through four key enablers:

"Top Down / Bottom Up" Assessment

- Focused Planning
- Team Implementation
- Actionable Improvement