Hitachi Government Finance

HITACHI
Inspire the Next

WHAT WE DO

Hitachi Government Finance specializes in **Government Receivables Financing**. Our clients range from small, economically disadvantaged businesses, to mature, publicly-operated and traded companies that provide products and services to U.S. government agencies and selected local governments. Hitachi Government Finance is supported by the resources of Hitachi Capital America Corp. and its global parent, Hitachi Ltd.

WHO WE ARE

Our staff has more than 60 years of contractor funding experience in local and federal markets, and has completed more than $3 billion of transactions. Our experience in handling government contracts, including assignments and funding appropriations, enables us to help you maneuver through the bureaucracy efficiently so your cash flow becomes predictable. We know the challenges you face and how to create a responsible financing solution that works for your business.

OUR CLIENTS:

- Provide products and services to U.S. government agencies and selected local governments;
- Are subcontractors to larger prime contractors;
- Range from small, economically disadvantaged businesses (including service-disabled, women-owned, and 8a designated firms) to mature, publicly operated and traded companies in the U.S.;
- Provide a variety of services including staffing, security, logistics, IT, accounting, program management, facilities operations and maintenance, as well as products; and
- Have financing needs from $50,000 to $20 million monthly.

WITH AN HITACHI FINANCING FACILITY, YOU CAN INCREASE YOUR WORKING CAPITAL TO:

- Finance new and existing contracts;
- Service supplier and creditor obligations;
- Retire current lender debt;
- Expand contract opportunities and mobilize for new contracts; and
- Fund payroll, including mid-month payroll.

HITACHI GOVERNMENT FINANCE OFFERS:

- Up to a 90% advance on your eligible accounts receivable;
- Facility size based on the credit strength of your customer receivables, not your company balance sheet;
- Financing you can use in conjunction with your current banking relationship;
- Financial support letters from Hitachi to provide to federal agencies and your vendors;
- Teaming opportunities with other Hitachi divisions and products;
- Working capital for your subcontractors; and
- Online reporting.

Contact Gayle Dorsey to learn more: gdorsey@hitachigovernmentfinance.com or (202) 365-3565

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