



# Federal Construction



Qualifications and Expertise







**ESA South, Inc.** is a verified SDVOSB business founded in 1999. Working from our principle office in Cantonment, Florida and a satellite office in Gainesville, FL and Kansas City, Kansas we specialize in providing construction and construction management services for commercial and Government agencies, with projects ranging from \$5,000 to more than \$10,000,000. We have extensive experience supporting DOD Construction projects, IDIQ contracts with the Army Corps of Engineers, The Department of Veterans Affairs, as well as other federal and state agencies. We are currently engaged in VA IDIQ MATOC contracts within VISN 8 and VISN 15 and a MATOC for Design-Build of Army Medical Facilities West of the Mississippi. ESA South is dedicated to providing the highest quality of service for all our customers. We have worked hard to establish and maintain our outstanding reputation and we are proud to be recognized as a professional, high-quality and honest general contractor. ESA's comprehensive construction management services will keep multiple interrelated projects in sync, on time and within the Government's budget. Our experienced professionals work with clients to define need, review details, set objectives, create a strategic plan, and prioritize every aspect of the projects. In addition we control the process, proactively identify issues,

and eliminate the possibilities of delays due to missed details.

ESA's growth has been built upon our quality work and excellent service. Through exceeding our clients' expectations, meeting their diverse needs in construction, and offering quality customer service has established a solid foundation with our clients and partners.

Our firm specializes in multi-discipline construction contracts through which we have successfully developed partnerships with our customers. Since our inception, the company has developed and refined a customer sensitive management approach that integrates seamlessly with our Government clients. Having successfully completed more than five hundred projects - some large, some small - to extremely complex and substantial, it has been our goal is to excel regardless of the size.

## Core Competencies

- Design/Build
- Vertical Construction
- Interior Renovation
- Demolition
- Asbestos Abatement
- Lead Remediation
- Site Work
- Mechanical
- Electrical
- Roofing



# ESA South: Florida Federal Contractor since 1999.

Our firm's experience and expertise in the construction industry offers our clients a hands-on approach that provides numerous advantages in ensuring project success. These advantages include:

- **Bonding Capacity-** \$15 Million Single/ \$25 Million Aggregate/ \$40 Million for MATOC's
- **Relevant Experience** – ESA South has successfully delivered hundreds of projects. Each represents a unique opportunity to work with other professionals in materializing our client's needs.

## FEDERAL IDIQ CONTRACTS IN PLACE

<b>USACE – Advanced Contract Initiative (ACI) - Emergency Temporary Roof Repairs in Support of USACE/FEMA for 19 Coastal States (Texas –Maine)</b>	W9128F-14-D-0014
<b>USACE – Design Build MATOC for DOD Army Medical Facilities West of the Mississippi</b>	W91278-13-D-0047
<b>Dept. of VA- VISN 8 MATOC</b>	VA248-C-1854
<b>Dept. of VA- VISN 15 MATOC</b>	VA255-11-RP-0271
<b>FEMA – Disaster Relief BPA – Temporary Housing</b>	HSFE04-11-A-7000
<b>FEMA – Disaster Relief BPA – Temporary Power</b>	HSFE04-11-A-7000
<b>FEMA – Disaster Relief BPA – Temporary Lighting</b>	HSFELA-12-A-0006
<b>FEMA – Disaster Relief BPA – Temporary Equipment</b>	HSFE04-13-D-0058
<b>FEMA – Disaster Relief BPA – Temporary Labor</b>	HSFE04-11-A-7000
<b>FAA- HVAC BOA</b>	DTFASO09A-00014
<b>FAA – General Construction BOA</b>	DTFAEN11-0027



**"ESA South Inc. has done an outstanding job of providing a safe worksite for the construction of the Emergency Medical Services Building at Fort Rucker, AL. They have been very proactive and diligent with advanced planning so that all aspects of work features are addressed with the sub-contractors and all involved employees. Their concern for safety is evident in every aspect of their work, including required worker training and safe work practices. This includes a well- developed safety plan and employee incentives and involvement. They have coordinated and managed these activities as well as others in an outstanding manner with respect to safety. I highly recommend ESA South Inc as the 3rd Quarter Celebrate Safety District Winner in the Medium Category."**

**-Stephen J Mlecik, P.E. Resident Engineer, Ft. Rucker**



**"ESA has proven to be a very reliable contractor with the financial resources and technical expertise to perform complex construction projects on time while offering solutions and solving problems that inevitably occur despite our best efforts in planning. Moreover, the few modifications necessary to complete our project were negotiated at fair and reasonable prices. I am able to recommend ESA without hesitation."**

**- Michael K. Moore, NCO 15 Contracting Officer, Dept. of VA-2014**

**"...ESA is familiar with working in a healthcare environment both inside and out..."**

**-Tami Drake, VISN 8 Contracting Officer-2014**

**"ESA is doing a fantastic job so far. Everyone has reported back to me that you all are doing very quality work and are easy to work with, so thanks very much!"**

**- Christy Glass, Contract Specialist, VISN 8**





# ESA South - Recent Past Performance Examples

Project Title	Contract #	Amount
Install Fire Suppression System -Cape Coral VA	C09200-054	\$454,095
Site Prep for Fisher House—Malcom Randall VAMC	VA248-12-J-4371	\$434,095
D/B Correct Storm Water Deficiencies -Bay Pines, VAHCS	VA248-12-J-4810	\$363,053
Construct Munitions Storage Igloo—Eglin AFB	FA2823-13-C-4025	\$517,760
Remove Lead Paint—CEP—Orlando VAMC	VA248-14-J-0223	\$692,179
Repair Fire Suppression—Offutt AFB, NE	FA4600-11-C-0018	\$1,956,547
Construct New Emergency Services Building—Ft. Rucker, AL	W91278-11-C-0042	\$1,757,871
Construct Addition and Repair Building 430—Eglin AFB, FL	FA2823-07-C-3022	\$1,318,415
Eglin Hospital Demolition—Eglin AFB, FL	W9126G-08-D-0057	\$1,103,357
Offutt Boiler Room Electrical—Offutt AFB, FL	FA4600-11-C-0026	\$884,445
Structural Foundation Repairs—Wichita VA	VA255-12-J-1357	\$815,022
Outpatient Consolidation and Dental Clinic—Iowa VAHCS	VA263-08-1B-0291	\$8,126,906
Behavioral Health Clinic—Wichita VA	VA255-12-D-0064	\$4,626,927
Construct Geriatric Primary Care—Bay Pines VAHCS	VA248-12-J-1236	\$3,582,546
Renovate Psych Ward 5D - Malcom Randall VAMC	VA248-12-J-4302	\$2,742,452
Upgrade Chilled Water Loop - Lake City VAMC	VA248-14-J-1590	\$830,378
Replace Chilled Water Pumps and Piping - Lake City VAMC	VA248-14-J-0223	\$590,430
Expand Primary Care - Wichita VA		\$7,685,412
Renovate Laundry Linen Area - Poplar Bluff VA		\$1,541,561
Renovate/Replace Corridor Ceilings- West Los Angeles VAMC	VA262-14-C-0088	\$755,000



### EMR Rating

2013	2012	2011	2010	2009
0.92	0.94	0.92	0.86	0.82

### DART Rating

2013	2012	2011	2010	2009
0	0	0	0	0

**“Safety is Number 1”**



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### OFFICERS

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