

**Technology Acquisition Center (TAC)**  
**Industry Engagement**

***VA Small Business Update***

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U.S. Department  
of Veterans Affairs

# VA SMALL BUSINESS ACHIEVEMENT – FISCAL YEAR (FY) 2017

	Federal Goal	VA Goal	VA Achievement 2017	VA Dollars (billions) 2017
All small business	23%	28.5%	29.3%	\$7.648
<b>SDVOSB</b>	3%	10.0%	19.5%	\$5.088
<b>VOSB</b>	N/A	12.0%	20.7%	\$5.384
Small Disadvantaged Business (SDB) – includes 8(a)	5%	5.0%	7.2%	\$1.870
Women-Owned Small Business (WOSB)	5%	5.0%	2.7%	\$0.709
Historically Underutilized Business Zone (HUBZone)	3%	3.0%	2.1%	\$0.558

**Source:** Federal Procurement Data System.  
Data reported as of February 8, 2018.

# VA TOP INFORMATION TECHNOLOGY BUYS FY 2017

FY17 TOP IT NAICS	Amount Obligated	
541512 - Computer Systems Design Services	\$	1,672,436,206
541519 - Other Computer Related Services	\$	1,304,566,744
517110 - Wired Telecommunications Carriers	\$	299,154,005
334111 - Electronic Computer Manufacturing	\$	154,711,964
541511 - Custom Computer Programming Services	\$	114,824,657
511210 - Software Publishers	\$	55,202,603
517210 - Wireless Telecommunications Carriers (except Satellite)	\$	30,940,402
334119 - Other Computer Peripheral Equipment Manufacturing	\$	29,637,259
443120 - Computer and Software Stores	\$	20,213,196
519130 - Internet Publishing and Broadcasting and Web Search Portals	\$	20,172,633

	FY 2017	%
<b>Total Spend</b>	<b>\$ 3,869,499,972.00</b>	
<b>Small Business</b>	\$ 1,980,936,168.00	51.19%
<b>Service-Disabled Veteran-Owned Small Business</b>	\$ 1,630,638,614.00	42.14%
<b>VOSB</b>	\$ 1,672,225,625.00	43.22%
<b>Other than Small Business</b>	\$ 1,888,563,804.00	48.81%

# VA TOP INFORMATION TECHNOLOGY BUYS FY 2018 YEAR TO DATE (YTD)

FY18 YTD TOP IT NAICS	Amount Obligated
541512 - Computer Systems Design Services	\$ 1,094,810,418.00
541519 - Other Computer Related Services	\$ 606,719,117.00
517110 - Wired Telecommunications Carriers	\$ 157,122,272.00
541511 - Custom Computer Programming Services	\$ 43,730,142.00
517312 - Wireless Telecommunications Carriers (except Satellite)	\$ 270,621.00
334118 - Computer Terminal and Other Computer Peripheral Equipment Manufacturing	\$ 249,646.00
334111 - Electronic Computer Manufacturing	\$ 226,162.00
334614 - Software and Other Prerecorded Compact Disc, Tape, and Record Reproducing	\$ 199,524.00
541219 - Other Accounting Services	\$ 122,144.00
811219 - Other Electronic and Precision Equipment Repair and Maintenance	\$ 82,328.00

## Total FY18 YTD VA Spend on IT Products/Services

	FY 2018 YTD	%
<b>Total Spend</b>	<b>\$ 1,902,922,804.00</b>	
<b>SB</b>	\$ 398,722,077.00	20.95%
<b>SDVOSB</b>	\$ 344,713,706.00	18.11%
<b>VOSB</b>	\$ 398,722,077.00	20.95%
<b>OTSB</b>	\$ 1,504,200,727.00	79.05%

# HOW VA BUYS IT

## FY 2017 PROCUREMENT VEHICLES

Procurement Vehicle	Dollars Obligated	Number of Actions
T4NG	\$1.10B	461
T4	\$849.62M	568
NASA SEWP V	\$725.67M	3,189
SCHEDULE 70	\$440.34M	1,722
NETWORX	\$240.94M	244
NASA SEWP IV	\$123.40M	405
CIO-SP3	\$50.52M	20
ALLIANT	\$39.10M	14
Veterans Technology Services (VETS) GWAC	\$8.01M	23
SIIS	\$277.16K	13

## FY 2018 YTD PROCUREMENT VEHICLES

Procurement Vehicle	Dollars Obligated	Number of Actions
T4NG	\$777.54M	376
NASA SEWP V	\$344.41M	1,474
T4	\$343.35M	230
SCHEDULE 70	\$310.60M	923
NETWORX	\$148.90M	132
CIO-SP3	\$19.91M	23
NASA SEWP IV	\$13.12M	164
Veterans Technology Services (VETS) GWAC	\$181.00K	2
SIIS	\$7.40K	1
ALLIANT	\$0.00M	1

# ISSUES AFFECTING VA PROCUREMENT STRATEGIES

- Market Research
- Tiered Evaluations
- Category Management
- Procurement Vehicles
- SBA All Small Mentor-Protégée Program

# UPCOMING DIRECT ACCESS PROGRAM (DAP) EVENTS

- National Veterans Small Business Engagement (NVSBE) 2018
  - Industry Focus: Architecture, Engineering, Construction, and Maintenance
  - Co-located with Society of American Military Engineers(SAME) Small Business Conference
  - When: October 31- November 2, 2018
  - Where: New Orleans, LA
- **PROPOSED:** Office of Information and Technology (OIT) Event
  - Industry Focus: Information and Technology
  - When: Quarter 2, FY 2019
  - Where: TBD

# Questions?



## FOR MORE INFORMATION

### OSDBU Help Desk:

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