

Technology Acquisition Center (TAC)

Industry Engagement

Innovation to the Rescue (ITTR)

Technology Innovations for VA (TIVA)

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Overview

- OIT and the TAC were seeking innovative ideas from NASA SEWP V GWAC and T4NG prime contractors to reduce VA's IT spend, optimize IT efficiencies, and provide short term (180 days or less) financial benefits in the areas of:
 - Minimizing Storage, Networking and Telecommunications Costs
 - Infrastructure Consolidation
 - Streamlining Core Processes and Platforms
 - Asset Management enhancements/efficiencies
 - Identifying cost saving strategies under existing VA contracts/orders
 - Opportunities to divest VA owned hardware and implement an “as a service” model
 - Identification of Commercial-Off-The-Shelf (COTS) solutions in lieu of VA developed solutions
- Evaluation based on:
 - Technical merit
 - Scope of VA enterprise affected
 - Potential cost savings to VA
 - Price
- Initially 3 page Concept Papers were submitted for each innovative solution
- Selected Offerors were invited to provide a full proposal.
- Initial funding not expected to exceed \$500,000 .

ITTR/TIVA Responses

- Total Concept Papers Received: 75
- Total Full Proposals Requested: 13
- Number Favorably Evaluated: 3
- ITTR: Identity Access Management (IAM) as a Service (2 Proposals were submitted for this idea, but only a single award)
- TIVA: 1 concept paper/proposal for Managed printer Services currently in review.

Lessons Learned

- A large number of proposals would not have led to immediate short term cost savings, but were rather proposals for studies
- Future efforts should include more data about VA's current costs, baselines for those costs, and general savings expectations
- Future iterations should request smaller more distinct areas to be improved
- Allow VA stakeholders to provide more information on their needs up front
- Ability to be innovative and flexible

Industry Feedback

VA conducted debriefs with final Offerors for ITTR who requested a debrief. Below is some of the industry feedback received:

- Use an open ended type posting
- Creation of an informal forum/board with industry to discuss new ideas
- Appreciated the short concept paper as a first step as it did not require a significant level of resources
- Unlike an RFI this helps them maintain their proprietary information

QUESTIONS



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